



DEPARTMENT OF THE NAVY  
OFFICE OF THE ASSISTANT SECRETARY  
(RESEARCH, DEVELOPMENT AND ACQUISITION)  
1000 NAVY PENTAGON  
WASHINGTON DC 20350-1000

APR 13 2010

MEMORANDUM FOR DISTRIBUTION

SUBJECT: Updated Online Training Course at Defense Acquisition University (DAU) entitled, "Strategies for Contracting with Service-Disabled Veteran-Owned Small Businesses"

The attached Director, Defense Procurement and Acquisition Policy memorandum of April 6, 2010 provides notification to Department of Defense (DoD) acquisition personnel of the availability of a revised DAU training course on contracting with service-disabled veteran-owned small businesses (SDVOSBs). The course is directed at contracting and acquisition personnel and is intended as an aid that will help to increase their knowledge and understanding of the laws and regulations associated with contracting with SDVOSBs. Further details are provided in the attachment.

Please ensure this guidance is provided to all appropriate contracting and acquisition personnel. My point of contact is Ms. Gabrielle Trickett, [gabrielle.trickett@navy.mil](mailto:gabrielle.trickett@navy.mil), 703-614-9641.

A handwritten signature in black ink that reads "Elliott B. Branch".

Elliott B. Branch  
Executive Director  
DASN (A&LM)

Attachment:  
As stated

Distribution:  
See next page

**SUBJECT: Updated Online Training Course at Defense Acquisition University (DAU)  
entitled, "Strategies for Contracting with Service-Disabled Veteran-Owned  
Small Businesses"**

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OFFICE OF THE UNDER SECRETARY OF DEFENSE  
3000 DEFENSE PENTAGON  
WASHINGTON, DC 20301-3000

APR -6 2010

MEMORANDUM FOR COMMANDER, UNITED STATES SPECIAL OPERATIONS  
COMMAND (ATTN: ACQUISITION EXECUTIVE)  
COMMANDER, UNITED STATES TRANSPORTATION  
COMMAND (ATTN: ACQUISITION EXECUTIVE)  
DEPUTY ASSISTANT SECRETARY OF THE ARMY  
(PROCUREMENT), DASA(P)  
DEPUTY ASSISTANT SECRETARY OF THE NAVY  
(ACQUISITION & LOGISTICS MANAGEMENT),  
DASN(A&LM)  
DEPUTY ASSISTANT SECRETARY OF THE AIR FORCE  
CONTRACTING, SAF/AQC  
DIRECTORS, DEFENSE AGENCIES  
DIRECTORS, DOD FIELD ACTIVITIES

SUBJECT: Updated Online Training Course at Defense Acquisition University (DAU)  
entitled, "Strategies for Contracting with Service-Disabled Veteran-Owned  
Small Businesses"

This memorandum provides notification to Department of Defense (DoD) acquisition personnel of the availability of a revised DAU training course on contracting with service-disabled veteran-owned small businesses (SDVOSBs). The course is directed at contracting and acquisition personnel and is intended as an aid that will help to increase their knowledge and understanding of the laws and regulations associated with contracting with service-disabled veteran-owned small businesses. I strongly encourage all acquisition personnel to take the course.

The course can be accessed through the Internet by visiting DAU's Website, at [www.dau.mil](http://www.dau.mil), and is identified as online training module, CLC-009. Completing the course will help acquisition team members identify qualified service-disabled veteran-owned small businesses in DoD's contracting programs and is part of our efforts to increase contract awards to SDVOSBs.

Those completing the course will earn continuous learning credits towards the two year mandatory 80 hours of training required in the acquisition career field.

The point of contact for this matter is Mr. Mark Gazillo, DoD Office of Small Business Programs, who can be reached at 703-604-0157, ext. 182 or by email at [Mark.Gazillo@osd.mil](mailto:Mark.Gazillo@osd.mil).

Shay D. Assad  
Director, Defense Procurement  
and Acquisition Policy