



DEFENSE LOGISTICS AGENCY
 DEFENSE CONTRACT MANAGEMENT COMMAND
 8725 JOHN J. KING MAN ROAD, SUITE 2533
 FT. BELVOIR, VIRGINIA 22060-6221



IN REPLY
 REFER TO

AQO

SEP 6 1996

MEMORANDUM FOR UNDER SECRETARY OF DEFENSE (ACQUISITION AND TECHNOLOGY)
 PRINCIPAL DEPUTY UNDER SECRETARY OF DEFENSE (ACQUISITION AND TECHNOLOGY)
 DEPUTY UNDER SECRETARY OF DEFENSE (ACQUISITION REFORM)
 ASSISTANT SECRETARY OF THE ARMY (RESEARCH, DEVELOPMENT AND ACQUISITION)
 ASSISTANT SECRETARY OF THE NAVY (RESEARCH, DEVELOPMENT AND ACQUISITION)
 ASSISTANT SECRETARY OF THE AIR FORCE (ACQUISITION)

SUBJECT: Single Process Initiative (SPI) Weekly Activity Report

We have received 341 concept papers from 103 contractors proposing to modify 426 processes. Thirty-seven contractors have modified 104 processes. Attachments 1 and 2 contain summary information. In addition, attachment 3 is a complete listing of contractors who have submitted concept papers. Our Administrative Contracting Officers (ACOs) signed block change modifications with Northrop Grumman ESID, Hawthorne, CA; Oshkosh Truck, Oshkosh, WI; Lockheed Martin, Syracuse, NY; Lockheed Martin, Johnson City, NY; and Allison Transmission, Indianapolis, IN.

During the week, we received 16 new concept papers. I believe we are beginning to encounter the surge of activity referred to in our August 29 weekly report.

The memorandum on Prime and Subcontractor Relationships in the SPI, signed by Dr. Kaminski on September 3, 1996, provides needed amplification for dealing with changes for prime contractors who are also subcontractors to other contractors. This guidance will assist in implementing the initiative.

If you have any questions or concerns, please contact Mr. James Bauer, Block Change Management Team Leader, at (703) 767-2471.

GARY S. THURBER
 Deputy

Attachments

- cc:
 Dr. Kenneth Oscar
 Mr. Daniel Porter
 Ms. Darleen Druyun
 VADM Lockard
 VADM Straw
 Maj Gen Hallin

Summary Report

as of September 3, 1996

Contractors Which Have Submitted Concept Papers:	103
Key Customer Notification Complete:	90
Component Team Leaders Identified:	72
Total Concept Papers Received:	341
Concept Papers Withdrawn:	35

**Concept
Papers**

Proposal Development -
Concept Paper -
(30 Days)

Concept papers may contain multiple processes

Total Proposed Process Changes: 426

Number Initially Accepted : 349

Not Accepted Within 30 Days: 61

Found Technically Acceptable: 108

Found Unacceptable: 9

Components objecting

AF	Army	Navy	DLA	DCMC
7	4	8	0	3

Disagreements/Problems Escalated: 1

Not approved within 60 days: 97

Processes Modified: 104

All Actions Complete: 71

Not Modified within 30 days: 24

Consideration Requested by Government: 51

Cost Proposals Received: 36

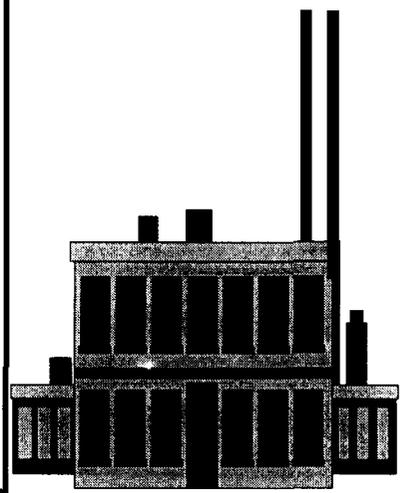
Consideration Finalized: 16

Average Days From Submittal to Mod: 104

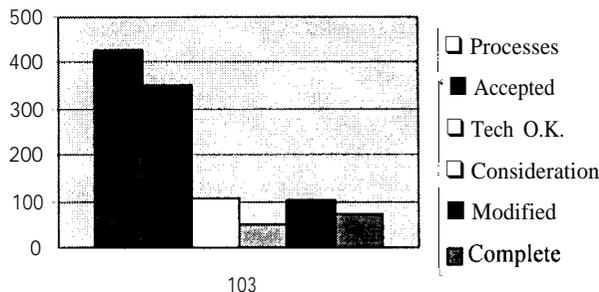
Currently Active: 314

Approval Cycle -
Customer Notification and Agreement-
Resolution of Differences -
(60 Days)

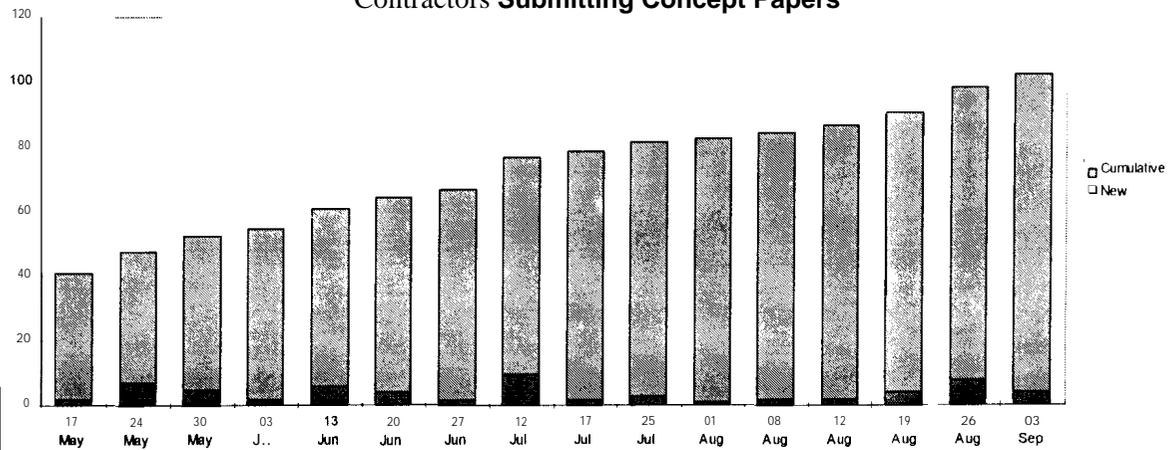
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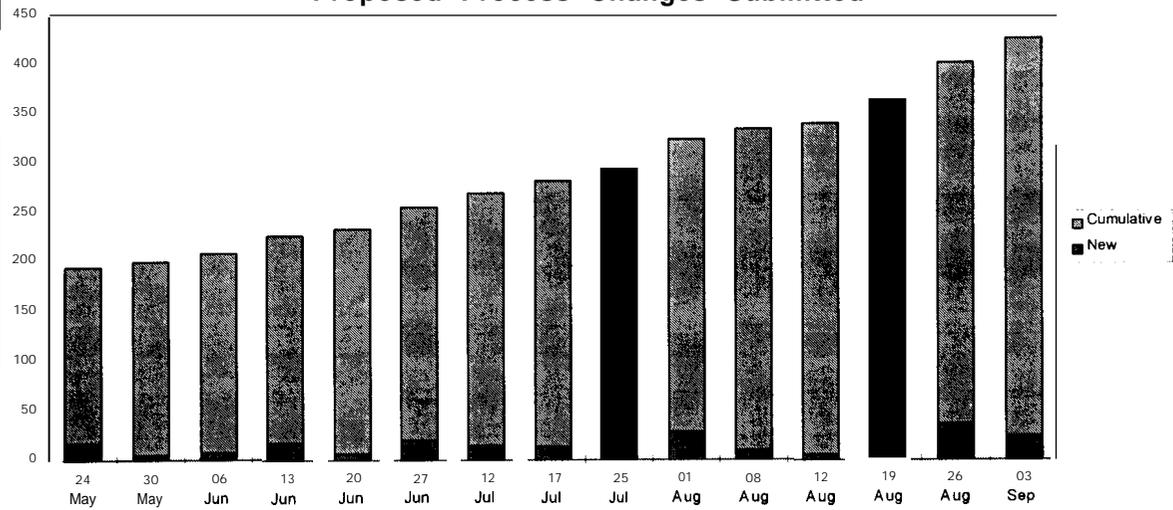
Modification Issuance -
Negotiation of Consideration -
(30 Days)



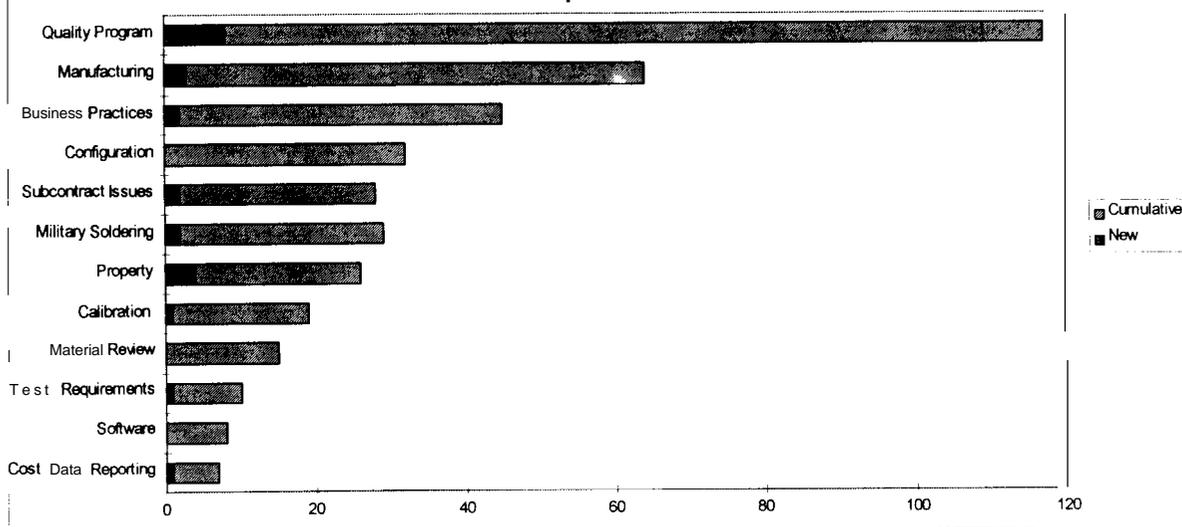
Contractors Submitting Concept Papers



Proposed Process Changes Submitted



Most Frequent Processes



Contractors in Program*04-Sep-96*

Name/Location of Contractor	CAO	No of Concept Papers
AAI Corporation, Hunt Valley, MD	DCMC Baltimore	7
AAI SM1 (AAI Systems Management Incorporated, a subsidiary of AA I Corp	DCMC Baltimore	1
AeroThrust Corporation, Miami, FL	DCMC Orlando	1
Allied Signal Avionics, St Louis	DCMC St Louis	1
Allied Signal Engines, Phoenix, AZ	DCMC Phoenix - Scottsdale	2
Allied Signal Inc., Aircraft Landing Systems	DCMC Indianapolis - South Bend	1
AlliedSignal Equipment, Tempe, AZ	DCMC Phoenix-Scottsdale	1
Allison Engine Company, Indianapolis, IN	DCMC Indianapolis	3
Allison Transmission Division, Indianapolis, IN	DCMC Indianapolis, Allison Transmission	1
AM General, Corp., South Bend, IN	DCMC Indianapolis	2
Argo-Tech Corporation	DCMC Cleveland	1
Autonetics & Missile Systems Division	DCMC Santa Ana - Rockwell	1
Avtron Manufacturing, Inc, Cleveland, OH	DCMC Cleveland	1
Bell Helicopter Textron	DCMC Bell Helicopter	3
Boeing Defense & Space Group Helicopters Division, Philadelphia, PA	DCMC Boeing Helicopters	6

Contractors in Program*04-Sep-96*

Name/Location of Contractor	CAO	No of Concept Papers
Boeing Defense & Space Group, Product Support Division, Wichita, KS	DCMC Wichita	6
Boeing Defense & Space Group, Seattle, WA	DCMC Boeing Seattle	6
Chrysler Technologies Airborne Systems, Waco, TX	DCMC Dallas - Arlington	2
Computing Devices International, Bloomington, MN	DCMC Twin Cities	2
Conval Inc., Somers, CT	DCMC Hartford	1
Eaton Corp. AIL Systems, Deer Park, NY	DCMC Long Island	2
EFW, Inc., Ft. Worth, TX	DCMC Dallas - Ft. Worth	1
Engineering Air Systems, Inc (EASI), St Louis, MO	DCMC St Louis	1
ESAB Group, Inc.,	DCMC Cleveland	1
Ferrotherm Company, Inc	DCMC Cleveland	1
G.E. Aircraft Engines, Cincinnati, OH& Lynn, MA	DCMC GE Aircraft Engines - Cincinnati, OH& Lynn, MA	16
GEC-Marconi Sensors LTD, Basildon, Englan	DCMC United Kingdom - Rochester	1
GEC-Marconi, New Jersey	DCMC Springfield	6
General Dynamics Land Systems, Tallahassee, FL	DCMC Clearwater	1
General Dynamics Land Systems, Warren, MI; Lima, OH, Scranton, PA	DCMC Detroit	6
Group Technologies Corp., Tampa FL	DCMC Clearwater	1

Contractors in Program*04-Sep-96*

Name/Location of Contractor	CAO	No of Concept Papers
Grumman Aerospace Corp., Great River, NY	DCMC Grumman Bethpage	1
Guardian Manufacturing Company	DCMC Cleveland	1
Hamilton Standard Division of UTC, Windor Locks, CT	DCMC Hamilton Standard	1
Harris Electronic Systems Sector (ESS), Palm Bay, FL	DCMC Orlando	1
Honeywell, Inc., Albuquerque, NM	DCMC Phoenix - Albuquerque	1
Hughes Aircraft Company - Electro-Optical Systems, Los Angeles, CA	DCMC Hughes - Los Angeles	4
Hughes Aircraft Company - Radar Communications Systems	DCMC Hughes Los Angeles	1
Hughes Aircraft Company - Space & Communications Company, El Segundo,	DCMC Hughes Los Angeles	2
Hughes Dansbury Optical Systems, Danbury, CT	DCMC Stratford, Stratford, CT	1
Hughes Missile Systems Company, Tucson AZ	DCMC Hughes - Tucson	11
Hughes Training Inc., Hemdon, VA	DCMC Baltimore	1
Hughes, Radar & Communications Systems, El Segundo, CA	DCMC Hughes - LA	1
ITT Defense & Electronics, Van Nuys, CA	DCMC Van Nuys - Woodland Hills	5
ITT Aerospace/Communications Division, Fort Wayne, IN	DCMC Indianapolis - ITT	1

Contractors in Program*04-Sep-96*

Name/Location of Contractor	CAO	No of Concept Papers
ITT Avionics, Clifton, NJ	DCMC Springfield	6
ITT Night Vision, Roanoke, VA	DCMC Baltimore	2
Litton, Data Systems Division, Van Nuys, CA	DCMC Van Nuys	1
Litton, Guidance & Control Systems Division, Van Nuys	DCMC Van Nuys	1
Lockheed Martin Aeronautical Systems, Marietta, GA	DCMC Lockheed Martin Marietta	2
Lockheed Martin Aeronutronic, Santa Margarita, CA	DCMC Santa Ana - Lockheed Martin Aeronutronic - Rancho Santa	2
Lockheed Martin Astronautics, Denver, CO	DCMC Lockheed Martin Astronautics Denver	10
Lockheed Martin Defense Systems (LMDS),Pittsfield	DCMC Lockheed Martin Pittsfield	1
Lockheed Martin Missiles & Space/Sunnyvale	DCMC LOCKHEED MARTIN SUNNYVALE	4
Lockheed Martin Tactical Aircraft Systems, Ft. Worth	DCMC Lockheed Martin Fort Worth	5
Lockheed Martin Tactical Communications Systems, Salt Lake City	DCMC Denver - Utah	1
Lockheed Martin Vought Systems, Dallas, TX	DCMC Lockheed Martin Vought Systems	5
Lockheed Martin Western Development Labs, San Jose, CA	DCMC San Francisco	1
Lockheed Martin, Electronics and Missiles, Orlando	DCMC Lockheed Martin, Orlando	10
Lockheed Martin, Govt. Comm. Sys., Camden, NJ	DCMC Lockheed Martin - Delaware Valley	4

Contractors in Program*04-Sep-96*

Name/Location of Contractor	CAO	No of Concept Papers
Lockheed Martin, Govt. Elect. Sys., Camden, NJ	DCMC Lockheed Martin - Delaware Valley	13
Lockheed Martin, Johnson City, NY	DCMC Syracuse	4
Lockheed Martin, Syracuse, NY	DCMC Syracuse	4
Lockheed Martin- Sanders, Nashua, NH	DCMC Lockheed Martin Sanders	2
Loral Federal Systems Division- Owego, Owego, NY	DCMC Loral Owego	7
Magnavox Electronic Systems Company, Ft. Wayne, IN	DCMC Indianapolis-Magnavox	2
McDonnell Douglas Aerospace, Huntington Beach, CA	DCMC McDonnell Douglas - Huntington Beach	2
McDonnell Douglas Corporation, St. Louis, MO	DCMC McDonnell Douglas - St. Louis	7
McDonnell Douglas Helicopter Systems, Mesa, AZ	DCMC Phoenix - McDonnell Douglas - Mesa	3
Motorola, Scottsdale, AZ	DCMC Phoenix - Scottsdale	5
National Airmotive Corporation, Oakland, CA	DCMC San Francisco	1
North American Aircraft Division	DCMC Santa Ana - Rockwell	3
Northern EMF	DCMC Denver	1
Northrop Grumman Electronic Warfare Systems	DCMC Chicago	1
Northrop Grumman Vought Aircraft, Dallas, TX	DCMC Dallas - Northrop Grumman	1
Northrop Grumman, DSSD, Hawthorne. CA	DCMC Northrop Grumman - Hawthorne, CA	1

Contractors in Program*04-Sep-96*

Name/Location of Contractor	CAO	No of Concept Papers
Northrop Grumman, ESID, Hawthorne, CA	DCMC Northrop Grumman - Hawthorne	2
Northrop Grumman, MASD, Hawthorne, CA	DCMC Northrop Grumman - Hawthorne, CA	6
Oshkosh Truck, Oshkosh, WI	DCMC Chicago - Milwaukee	3
Pemco Aeroplex, Inc., Birmingham, AL	DCMC Pemco Aeroplex	1
Pratt & Whitney Overhaul & Repair Europe B.V, The Netherlands	DCMAO Brussels	1
Pratt & Whitney W Palm Beach & P&W, East Hartford, CT	DCMC Pratt & Whit, W Palm Beach & DCMC P&W East Hartford CT	
Praxair, Inc.	DCMC Stratford	
Raytheon - Massachusetts	DCMC Raytheon	
Raytheon Aircraft Company (RAC), Wichita, KS	DCMC Wichita	
Rockwell - Collins Avionics and Communications Div., Cedar Rapids, IA	DCMC Twin Cities - Rockwell - Cedar Rapids	
Rockwell International Corporation, Duluth, GA	DCMC Atlanta - Rockwell Duluth	
Rockwell International, Communication Systems Division	DCMC Dallas - Rockwell International	
Rockwell International, Rocketdyne Division	DCMC Rockwell Canoga Park	
Santa Barbara Research Centr	DCMC Van Nuys - Goleta	
SCI Systems, Inc. Huntsville, AL	DCMC Birmingham	

Contractors in Program**04-Sep-96**

Name/Location of Contractor	CAO	No of Concept Papers
Sikorsky Aircraft Corporation, Stratford, CT	DCMC Sikorsky Aircraft	6
Snap-Tite Inc.	DCMC Cleveland	1
Solidyne	DCMC San Diego	1
Talley Defense Systems, Inc., Mesa, AZ	DCMC Phoenix - Arizona Medium Team	2
Texas Instruments, Dallas TX	DCMC Texas Instruments	2
Textron Systems Division, Wilmington, MA	DCMC Boston-Textron Systems Division	5
Trescomp, Quincy, IL	DCMC St. Louis	1
TRW, Redondo Beach, CA	DCMC Van Nuys - TRW	1
United Defense LP, Armament Systems Division	DCMC Twin Cities - Minneapolis	3
United Defense LP, Ground Systems Div. York, PA	DCMC UDLP, York PA	11
Westinghouse Electric Corporation, Baltimore, MD	DCMC Westinghouse Electric Corporation - Baltimore	2
Wisconsin Ordinance Works, LTD, Winnebago, WI	DCMC Chicago - Milwaukee	1